AKINOLA OPEYEMI JULIANA

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PROFESSIONAL PROFILE

Results-driven Educational Management graduate with proven experience in marketing, customer relationship management, business development, and educational administration. Recognized for consistently exceeding performance targets, building strong client relationships, and delivering results in fast-paced environments. Possesses strong communication, organizational, analytical, and problem-solving skills.

CAREER OBJECTIVE

To secure a challenging role in Marketing, Administration, Customer Service, or a Graduate Trainee programme where I can leverage my skills, contribute to organizational success, and build a rewarding professional career.

CORE COMPETENCIES

Marketing & Sales
Customer Relationship Management (CRM)
Communication & Presentation Skills
Microsoft Office Suite
Administrative Support
Problem Solving
Teamwork & Collaboration
Time Management

PROFESSIONAL EXPERIENCE

NYSC Marketing Officer | IBS Golden Investment | 2025 – Present

- Market and promote financial products and services.
- Generate leads and maintain strong customer relationships.
- Consistently achieved and exceeded the monthly target of ₦1,000,000.
- Supported business growth through effective customer engagement and follow-up.

Teaching Practice Student Teacher | Obada Grammar School | 2023

- Assisted in classroom teaching and lesson delivery.
- Prepared lesson plans and instructional materials.
- Assessed students through tests and assignments.

• Maintained classroom discipline and student records.

EDUCATION

Bachelor of Education (B.Ed.) in Educational Management
Tai Solarin University of Education Graduated:
2024

KEY ACHIEVEMENTS

• Consistently surpassed monthly revenue targets during NYSC service.
• Built and maintained productive client relationships.
• Demonstrated strong communication and organizational skills.

INTERESTS

Reading, Research, Networking, Teaching, Mentoring, Community Development

REFERENCES

Available upon request.