BRIGHT OSARUMEN EGUASA

PROJECT AND PARTNERSHIP PROFESSIONAL

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PROFESSIONAL SUMMARY

Project and Partnership professional with cross-sector experience in project coordination, partnership development, stakeholder engagement, and business development across corporate, technology, events, and social impact initiatives. Known for building strong working relationships and keeping projects moving from planning through execution.

CORE COMPETENCIES

- Project Coordination | Operations Management | Stakeholder Management | Process Improvement
- Event Planning and Execution | Partnership Development | Risk Management and Issue Resolution
- Report Writing | Vendor and Procurement Coordination | Meeting Coordination and Documentation
- Business Development | Client Relationship Management | Negotiations | Team Coordination
- Microsoft Excel | Microsoft Word | Google Workspace | Canva | Trello | Jira | ClickUp | Slack

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PROFESSIONAL EXPERIENCE

Criue Network Limited Lagos State
Project and Partnership Lead May 2025 – Present

- Coordinated project planning and execution activities, including stakeholder engagement for Influence Island; a large-scale creators' event, coordinating sponsorship development, venue sourcing, and stakeholder engagement.
- Lead a sponsorship outreach strategy that secured N35,000,000 in monetary and in-kind partnerships.
- Worked directly with the founder on the development and market positioning of BeedPlus.com, a creators' platform.
- Proposed and negotiated a cashless payment partnership with fintechs to enhance the event experience and create value for both organizations.

G2EMO Technologies Limited Lagos State
Business Development Manager *Jan* 2024 – Nov 2024

- Identified and developed business opportunities across hospitality, oil and gas, and commercial organizations.
- Led business development outreach through market research, cold emails, meetings, and relationship building.
- Coordinated site visits and solution demonstrations with prospective and existing clients.
- Built partnerships with multiple estates and commercial clients to expand the company's IoT monitoring solutions.
- Introduced a local hardware modification solution that eliminated the need for overseas repairs, reducing turnaround time and costs.

Intermarc Consulting Limited Lagos State
Project Management Office Apr 2023 – Sep 2023

- Coordinated project activities across six project managers, tracking timelines and following up deliverables.
- Worked closely with the managing director to prepare reports and governance updates.
- Supported planning and delivery of Digital PayExpo; an annual payment conference and fintech exhibition.
- Secured internet connectivity sponsorship for Digital PayExpo through industry relationships, reducing event costs.
- Developed concept notes and strategic documents for multiple initiatives managed by the organization.

Osborne Estate Property Owners and Residents Association (OSPORA) Lagos State
Assistant Operations Manager Nov 2021 – Mar 2023

- Prepared meeting agendas, minutes, and operational reports to support estate management.
- Managed 10-20 daily residents' enquiries, providing timely information on estate services, and resolving issues.
- Coordinated the daily work of over 15 cleaners and 8 gardeners, supporting estate facilities maintenance.
- Monitored construction projects within the estate, doing site inspections to ensure ongoing buildings development complied with approved plans and regulations.
- Supported procurement and administrative tasks by preparing documentation and assisting management with internal communication.

Triller Inc. Nigeria
Influencer Marketing Manager (Contract) Sep 2020 – Jan 2021

- Managed end-to-end influencer campaigns, from sourcing to performance monitoring.
- Identified and negotiated partnerships with 6 established content creators to support artist promotions.
- Coordinated campaign timelines and influencer communications to ensure deliverables were met on time.
- Processed agreements and payment coordination for campaigns while maintaining accurate records.

EDUCATION

Ajayi Crowther University
Bachelor of Science, Business Administration In Progress

Lagos State Polytechnic
Higher National Diploma, Building Technology 2021

VOLUNTEERING EXPERIENCE

Educate The Dreamers Initiative Abuja, FCT
Director of Programs - Volunteer Aug 2025 – Present

- Supported the design and development of education and vocational skills programs for teenagers.
- Developed the organization's initial program framework, proposals and supporting concept notes.
- Coordinated and supported a volunteer team of around 15–20 members through remote communication.
- Secured an in-kind partnership with a beverage brand to provide refreshments for program participants.

PROFESSIONAL MEMBERSHIP

Project Management Initiative (PMI)
PMI® Individual Member Oct 2026 – Present

CERTIFICATION

- **MEAL Essentials Certification** 2026
  Disaster Ready
- **Project DPro: Project Management for Development Professionals** 2026
  Humanitarian Leadership Academy
- **Modern Project Management - Managing the Start-up, Scheduling and Budgeting** 2022
  Alison Academy
- **Effective Business Communication** 2022
  Alison Academy