CHRISTIAN CHUKWUDI IKPE

EXPERIENCED BRANCH MANAGER
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SUMMARY

With over 10 years of experience in the micro finance bank industry, I have a proven track record in leading teams towards achieving significant customer and business growth. My background includes substantial achievements across sales performance, operational enhancements, and community relations, which align with strategic goals of leading a bank branch successfully.

EXPERIENCE

BRANCH MANAGER **04/2026 – Till date**

BEYOND CREDIT MICROFINANCE BANK

- Spearhead the growth strategy of the bank
- Coached and developed a team enhancing their sales techniques and interpersonal skills
- Driving business growth by expanding customer base
- Ensuring financial soundness of the branch credit portfolio
- Operational oversight – managing branch operation
- Performance monitoring
- Cost control
- Oversea compliance with all regulatory requirements.

BRANCH MANAGER **2/2022 – 04/2026**

ASHA MICROFINANCE BANK

- Spearhead the growth strategy of the bank
- Coached and developed a team enhancing their sales techniques and interpersonal skills
- Driving business growth by expanding customer base
- Ensuring financial soundness of the branch credit portfolio
- Operational oversight – managing branch operation
- Performance monitoring
- Cost control
- Oversea compliance with all regulatory requirements.

ASSISTANT BRANCH MANAGER **5/2020-2/2022**

Asha Microfinance Bank

- Organized staff training initiatives that resulted in a 20% uptick in a cross-selling product.
- Managed daily branch operations, achieving accuracy rate in transaction, processing and reporting .
- Strengthened branch compliance , with audit receiving commendation for adherence to policies.
- Implemented customers feedback mechanisms that enhance product offerings and service.

LOAN OFFICER **4/2016-5/2020**

Asha Microfinance Bank

- Sourcing for potential customers
- Evaluating credit worthiness by processing loan applications and documentation within specified limits.
- Interviewing applicants to determine financial eligibility and feasibility of granting loans.
- Communicate with clients either to request or to provide information.
- Complete loan contracts and counsel clients on policies and restrictions.
- Develop referral network, suggest alternate channels.
- Go the extra mile to build trust relationship, customer loyalty and satisfaction throughout the underwriting process.
- Operate in compliance with laws and regulations and adhere to lending compliance guidelines.

EDUCATION

MCIB In View
Nigeria institute of management (NIM) 2014
Federal Polytechnic Ilaro, Ogun State
Higher National Diploma in Accounting (Upper Credit) 2013
Interlink Polytechnic, Ijebu-Jesa, Osun State
National Diploma in Accounting (Upper Credit) 2010
Methodist Grammar School, Bodija Ibadan 2004
Senior School Certificate
St. Micheal Primary School, Yemetu Alaadorin, Ibadan 1998
First School Leaving Certificate