OBASI UDUMA

CONTACT

+2348036638066

Udumacobasi@gmail.com

No. 8 B Market Road,
Rumuodara, Port Harcourt,
Rivers State

SKILLS

negotiation

facilitating

decision making

Care and attention to detail

Analytical

research-minded

organization

numerical skills

Ability to work as an individual or part of a team

Ability to work well under pressure with minimal supervision

Microsoft Word

Microsoft Powerpoint

Microsoft Access

Microsoft Excel

Ability to understand and explain legislation, procedures and requirements

Communication skills

LANGUAGES

English

INTEREST

PROFILE

I am a proactive person with a passion for winning and learning new things. I can work in an ethical and dynamic organization where my skills, abilities and experience will be productively utilized and my desire for excellence, creativity, and innovative ideas will be encouraged. I possess good communication, analytical and problems solving skills.

WORK EXPERIENCE

MULPHA & SMITH NIG LTD PH **2023 - Date**

BUSINESS DEVELOPMENT MANAGER

Drove company growth by analyzing market trends and identifying strategic partnerships. Secured and closed key deals, exceeding sales targets through meticulous forecasting and execution. Spearheaded revenue expansion initiatives, directly impacting market share and profitability. Successfully cultivated relationships with new partners, unlocking significant business opportunities.

DLIGHT SOLAR LIMITED (ANAMBRA) **2018 - 2022**

TERRITORIAL MANAGER

Recruiting marketers Training and Supervising Identification of the market Creating experience center Product Provision Reporting to the Management

FIRST CITY MONUMENT BANK (FCMB) PH **2012 - 2017**

REGIONAL HUMAN RESOURCES REPRESENTATIVE

Collection of CVs Short listing Candidates Conducting Employment Test Interviews Documentation and Filling Training and Posting Reporting to Head Office

CREDIT DIRECT LIMITED ENUGU **2011 - 2012**

SALES TEAM LEADER

Issuance of Soft/Fast loan Sourcing of Customers Educating Customers on Products Knowledge

INDEPENDENT NATIONAL ELECTORAL COMMISION (INEC) KADUNA **2010 - 2011**

ASSISTANT REGISTRATION OFFICER 1 (AROI)

Registration of Voters Card Educating the Electorate Conducting the general election Controlling the election register

football

meeting new people

INTERCONTINENTAL BANK OWERRI **2006 - 2007**

BULK TELLER HEAD

Receiving of cash deposits Cash analysis Recording and balances of book/cash Maintaining / services of counting machines Training of bulk tellers Prepare weekly reports to cash officer /manager

EDUCATION

HND Marketing

Federal Polytechnic Oko

Anambra State.

Senior Secondary Certificate Examination (SSCE)

AkanuOhafia Secondary School

Abia State.