Stanley Echezona Chukwu

Sales Representative

Onitsha, Anambra State, Nigeria | 08058733831 | stanleye45@gmail.com

Professional Summary

Results-driven sales professional with two years of customer-facing experience at Zenith Bank PLC, where I enrolled 50 to 100 customers every week on digital banking channels. Skilled in communication and negotiation, with a proven ability to persuade customers and deliver results for the company. Proficient in Microsoft Excel, Word and CorelDRAW, and eager to bring this experience to a sales representative role.

Work Experience

Branch Secretary and E-Channels Ambassador

Zenith Bank PLC | October 2024 to September 2026

- Enrolled 50 to 100 customers every week on the mobile app, ATM cards and other digital banking channels.
- Persuaded and guided customers to adopt banking products, consistently delivering results for the company.
- Helped launch a new branch by marketing its services and bringing in prospects and new customers, alongside secretarial and administrative duties.

Company Secretary and Sales Representative

Lippo Enterprises Nigeria Limited, Orsumoghu, Anambra State | June 2022 to April 2024

- Marketed the company's products, including vehicle and motorcycle brake pads and recycled plastics, alongside secretarial duties.
- Promoted products through direct customer contact and word of mouth.
- Used social media platforms, including Facebook, WhatsApp and Instagram, to reach new customers.

Education

Higher National Diploma (HND), Office Technology and Management

Federal Polytechnic, Oko, Anambra State, Nigeria | 2015 to 2017

Secondary School

All Saints Secondary School, Nnewi, Anambra State | 2006 to 2012

Primary School

Royal Seat of Wisdom Primary School, Umudim, Nnewi, Anambra State | 1998 to 2004

National Youth Service Corps (NYSC)

Completed the one-year mandatory national service, Bayelsa State, Nigeria | 2019 to 2020

Skills

- Strong communication and negotiation
- Customer persuasion and relationship building
- Microsoft Excel (very good)
- Microsoft Word
- CorelDRAW

Referee

Basil Echezona Chukwu

Civil Servant | 08037117131