IDOWU GRACE PELUMI

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CAREER OBJECTIVE

To work in a dynamic corporation with flair for diverse and multi-cultural workforce, where talent is well embraced while developing intellectually and rising in my career path in a challenging work environment. Also, to be a solution provider to business problems within and outside the corporate world.

SKILLS AND CORE COMPETENCIES

Problem-Solving Multi-Tasking

Teamwork Analytical Reasoning

Emotional Intelligence Interpersonal Relationship

Software Skills: Microsoft Office, Microsoft excel

EXPERIENCE

CHRISAB Ventures, ilorin Kwara state– sales assistant 2018-2019

•Ensured high levels of customer satisfaction through excellent sales service.

•Maintained outstanding store condition and visual merchandising standards through FIFO

•Maintained a fully stocked store.

•Ascertained customers 'needs and wants.

•Recommended and displayed items that match customer needs.

•Managed point-of-sale processes.

•Actively involved in the receiving of new shipments.

•Kept up to date with product information.

•Accurately described product features and benefits.

ABAYAH9JA ilorin Kwara state — sales representative 2021

- Generate leads and identify potential customers

- Build relationships and trust with clients

- Present products/services and demonstrate value

- Negotiate prices and close deals

- Meet or exceed sales targets

- Gather market intelligence and competitor analysis

- Provide customer support and after-sales service

- Collaborate with cross-functional teams

- Stay up-to-date on industry trends and product knowledge

- Manage sales pipeline and track performance metrics

ACADEMIC QUALIFICATIONS

Secondary school Awulesoro High School Owa Kajola Kwara state- SSCE 2013-2016

Lens polytechnic offa studied mass communication -National diploma(ND). 2019-2020

FEDERAL POLYTECHNIC OFFA MASS COMMUNICATION. Higher National Diploma (HND). 2022-2024

PERSONAL INTEREST

Artificial Intelligence Networking

Research and Development Writing and Learning new things

REFERENCES AVAILABLE ON REQUEST