OBANOYEN OLAWANDE MUBARAK

Business Development Manager | IT Instructor

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PROFESSIONAL PROFILE

Results-driven professional with dual expertise in Business Development and Cybersecurity/Network Security, currently driving strategic growth initiatives as a Business Development Manager while maintaining a strong technical foundation spanning network security, threat detection, vulnerability assessment, penetration testing, and IT governance, risk, and compliance (GRC). Experienced in designing and securing enterprise network infrastructures — including TCP/IP architecture, network protocols, firewall management, and secure network design — alongside delivering hands-on cybersecurity and networking instruction to diverse technical and non-technical audiences. Proven track record of developing and executing business growth strategies, spearheading digital learning initiatives such as Learning Management System (LMS) development, coordinating corporate training programmes, and mentoring the next generation of IT professionals. Adept at bridging technical security expertise with commercial strategy and compliance objectives to build comprehensive, resilient, and growth-oriented organisations. Seeking to leverage cross-functional expertise across business development, cybersecurity, networking, and education to drive organisational growth, protect critical digital assets, and build a skilled, security-conscious workforce.

PROFESSIONAL EXPERIENCE

Business Development Manager **May 2026 – Present**

Arravo Academy *Lagos, Nigeria*

- Develop and execute strategic business development plans to drive organisational growth, new partnerships, and student and corporate enrolment.
- Initiated and led the process of developing the academy's Learning Management System (LMS), defining requirements and coordinating with technical stakeholders to move the project from concept toward implementation.
- Identify and pursue corporate training opportunities across multiple business areas, coordinating the design and delivery of tailored training programmes for corporate clients.
- Build and manage relationships with partners, clients, and stakeholders to expand the academy's market presence and revenue streams.
- Collaborate with academic and operations teams to align business development initiatives with the academy's curriculum offerings and strategic growth objectives.

Compliance Associate **May 2026 – Present**

Arravo Technologies (Parent Company of Arravo Academy) *Lagos, Nigeria*

- Support the compliance function of Arravo Technologies, applying a cybersecurity foundation to strengthen data protection, information security, and regulatory compliance practices.
- Assist in reviewing, developing, and implementing compliance policies and procedures aligned with information security standards and industry best practice.
- Contribute cybersecurity and risk-assessment expertise to internal compliance reviews and audits, helping identify and mitigate security and regulatory risks across the organisation.
- Monitor regulatory developments and internal compliance requirements, ensuring alignment with the organisation's broader risk management objectives.

Cybersecurity & Networking Instructor **April 2025 – 2026**

NIIT Lagos — Ikeja Branch *Lagos, Nigeria*

- Delivered comprehensive, hands-on instruction in cybersecurity principles and network security to students across beginner, intermediate, and advanced levels, covering TCP/IP networking, firewall configuration, intrusion detection, and secure network design.
- Developed and structured curriculum materials, lesson plans, lab exercises, and practical assessments aligned to industry certifications and real-world job roles in networking and cybersecurity.
- Guided students through practical networking labs involving router and switch configuration, VLAN setup, network segmentation, and application of security controls at the network layer.

- Mentored students on career pathways in IT, cybersecurity, and networking — providing individual guidance on certification preparation (CompTIA Security+, Cisco, EC-Council) and professional development.
- Facilitated collaborative problem-solving sessions and real-world case studies that built students' critical thinking and incident response capabilities in both network and security contexts.

Cybersecurity Instructor — Lead **April 2024 – Present**
GoMyCode Nigeria *Lagos, Nigeria*

- Lead delivery of cybersecurity courses across classroom, online, and lab environments to diverse audiences, maintaining high levels of engagement and practical skills transfer.
- Facilitated discussions, problem-solving workshops, and collaborative learning activities to deepen student understanding of information security principles and critical thinking under pressure.
- Translated complex cybersecurity and networking concepts — including threat modelling, vulnerability management, and network security protocols — into clear, accessible language for varied learning styles.
- Provided real-world examples, simulated attack scenarios, and live case studies to illustrate cybersecurity and network security principles in practical application.
- Delivered individualised mentorship and constructive feedback on student projects, assignments, and career aspirations within cybersecurity and IT networking fields.
- Assessed student performance through quizzes, practical lab assignments, projects, and presentations; provided timely, clear feedback to support continuous improvement.

Cybersecurity Manager **2024 – 2025**
Uleva Technologies *Lagos, Nigeria*

- Oversaw the end-to-end cybersecurity posture of the organisation, including protection of information systems, network infrastructure, sensitive data, and digital assets against internal and external threats.
- Designed and implemented a comprehensive Security Awareness Training programme educating all staff on cybersecurity best practices, phishing awareness, password hygiene, and incident reporting procedures.
- Conducted regular training sessions and security workshops ensuring all employees understood and adhered to security policies, network usage guidelines, and compliance requirements.
- Monitored the threat landscape and updated security policies, network defences, and training materials to reflect the latest vulnerabilities, attack vectors, and regulatory developments.
- Fostered a security-conscious organisational culture, empowering employees at all levels to recognise their individual role in protecting company assets and network integrity.
- Regularly briefed senior management and stakeholders on the organisation's security posture, emerging threats, risk mitigation strategies, and compliance status.

IT Support Specialist **2022**
OPT Engineering Consulting and Contracting *Lagos, Nigeria*

- Maintained detailed records of service tickets and IT incidents; managed data entry into the organisational database to ensure accurate, up-to-date asset and fault tracking.
- Provided remote technical support to staff working off-site via VPN setup, cloud service troubleshooting, and remote access configuration and security hardening.
- Managed and secured mobile devices (smartphones, tablets), overseeing their integration into the company network in compliance with mobile device management (MDM) policies.
- Prepared and delivered regular reports and briefings to management and stakeholders on IT policies, security compliance posture, and infrastructure alignment with organisational objectives.
- Collaborated effectively within the IT team to meet project goals and resolve technical issues within agreed response times and service level agreements.

EDUCATION

Master of Science (MSc) — Information Technology **2024 – Present**
University of Lagos (UNILAG) *Lagos, Nigeria*

Bachelor of Science — Criminology **2009 – 2020**
Ekiti State University *Ekiti State, Nigeria*

CORE COMPETENCIES & TECHNICAL SKILLS

- Business Development & Strategic Planning
- Corporate Training Programme Design & Delivery
- Compliance & Regulatory Risk Management
- Network Security & Architecture (TCP/IP, VLANs, Firewalls)
- Penetration Testing & Ethical Hacking
- Vulnerability Assessment & Security Scanning
- Threat Detection & Incident Response
- Governance, Risk & Compliance (GRC)
- Secure Network Design & Segmentation
- Network Protocols & Infrastructure Hardening
- Dark Web & Threat Intelligence Awareness
- Linux Systems Administration & Security
- Security Awareness Programme Development
- Cybersecurity Curriculum Design & Delivery
- Mentorship, Coaching & Technical Training
- Critical Thinking & Decision-Making Under Pressure
- Excellent Verbal & Written Communication

CERTIFICATIONS & PROFESSIONAL DEVELOPMENT

- CompTIA Security+ ce — CompTIA (Active)
- Cisco Networking Certificate — Cisco Networking Academy
- EC-Council: Intro to Dark Web, Anonymity & Cryptocurrency — EC-Council
- Linux Basics — Great Learning
- MasterCard Cybersecurity Job Simulation — Forage / MasterCard
- Google Data Analytics Certificate — Google / Coursera

REFERENCES

Professional references are available upon request and will be furnished to prospective employers at any stage of the recruitment process.